Entertainment TRI-CITY NEWS Net company makes radio waves

THE NET: Coquitlam firm creates on-line radio

BY MIKE MCQUILLAN STAFF REPORTER

The Dowco studio measures perhaps 15 by 10 feet. The equipment is piecemeal, with an assortment of components. It's certainly nothing like the million-dollar computerized radio studios you'll find in downtown Vancouver.

While the signal from those expensive stations may start to break up just before Hope, that pint-sized studio in Coquitlam leaves the others in the dust. Its reach is the world.

The difference between the two is the delivery system. Those big radio stations send programs through antennas, satellites and other means. Dowcos' programs' signals travel via the Internet.

"It's amazing stuff," said Dowco's Hugh Dobbie Jr. "There were a lot of people that doubted it when wanted to get things going."

The doubters included a major radio company. Dobbie and radio host Tom Lucas negotiated with one for months before finally deciding to go on their own.

"After lots of talks and meetings, we finally just had to say, "Thanks but we're just going to go ahead on our own," said Lucas, a veteran of CFUN when it dominated the Vancouver radio wars.

The Dowco Entertainment Network sends 12 shows out on to the Internet directly. All a net user has to do is download a copy of software called RealAudio and tune into Dowco's world wide web site.

The possibility of this technology is vast. Expensive satellites that beam radio signals around the globe could become obsolete as radio programs use the Internet to get signals to stations.

Dobbie, known to Internet listeners as Huey the Net boy, figures live television or video is just around the corner as the info highway



Hugh Dobbie (right) of Dowco watches as RealAudio engineer Grant Christian programs a Dowco Entertainment Nework "broadcast." DEN's radio shows are sent to listeners all over the world.

becomes faster. Lucas got into radio at the age of 18 in 1968. He's seen it all.

At least he thought he had until last Sept. 29. That's when he and Dobbie launched the very first Internet-based radio program. The first program was late in going on. It was pretty makeshift. But they got it on. A lot of people thought they couldn't.

"It's come a long way since then," Dobbie said of Lucas' retro rock radio show. "Back then, we had to get in-laws to phone in. Now, all the lines are full all the time."

What makes Lucas' show stand out from others is the program is created for the Internet first (unlike stations like CKNW that are packaged for radio and then get sent on to the Internet).

Being an Internet radio program means your audience is different. The programs have a 1-800 phone line so people can phone in from anywhere. You can also e-mail the host with your comments and requests.

Here are a couple of examples of what online listeners have thought of the program:

- Man, I just found y'all on the net. I'm stationed over here in South Korea and have been stuck listening to the military radio shows. I would really like to hear some Mountain (Mississippi Queen) or a little Gary Wright (Dream Weaver). Keep it up --George (marting@soback.kornet.nm.k r) South Korea
- Hi!!! :-) Just found you a couple weeks ago and have been listening. This show is great! Cold Montana day will definitely be spent with the computer tuned to you! Could you please play Stand By Me -- Scott (esu@montana.com) - Montana

- Just caught up with the show on RealAudio ... it's GREAT! ...as of now you can consider me a regular listener! :) Keep on rockin' -- Lino Raffa (lino@atlas.co.uk) - London, England
- *Receiving you loud and clear here in Barbados. It is the first time I have*

tuned in and I am really enjoying the show -- Dave (davidp@caribsurf.com) - Barbados

Lucas now has his program on 10 different stations. They all choose to collect the signal the old fashioned way -- off a satellite. But for one program, the satellite couldn't send so a few of the stations just plugged into the Internet and downloaded the program live that way.

"A lot of this is sort of like being a pioneer. Just like Marconi and the others," said Lucas. "It's a bit of an adventure."

DEN addresses/descriptions:

- www.dowco.net Dowco Entertainment Network home page
- www.retro-rock.com Retro-rock request show with Tom Lucas
- www.radio.dowco.com/treasureisland Treasure Island with Michael Godin
- www.radio.dowco.com/dominelli Beauty Link with Rita Dominelli
- www.dowco.net/chalktv David Chalk's computer show
- www.radio.dowco.com/bigal Big Al's dance party with Allan Holender
- www.radio.dowco.com/appletalk Apple talk with Shawn King, Bob Bunting and Adam Clark
- www.radio.dowco.com/soulful Soulful sounds with Jared Reamsbottom
- www.radio.dowco.com/gospel Gospel train with Wally Robinson
- www.radio.dowco.com/success Success unlimited with Wendy McClelland
- www.radio.dowco.com/lvi How good can you stand it with Allan Hunkin
- www.radio.dowco.com/mastering Mastering the dance of life with Scott Paton and Dan Waltz